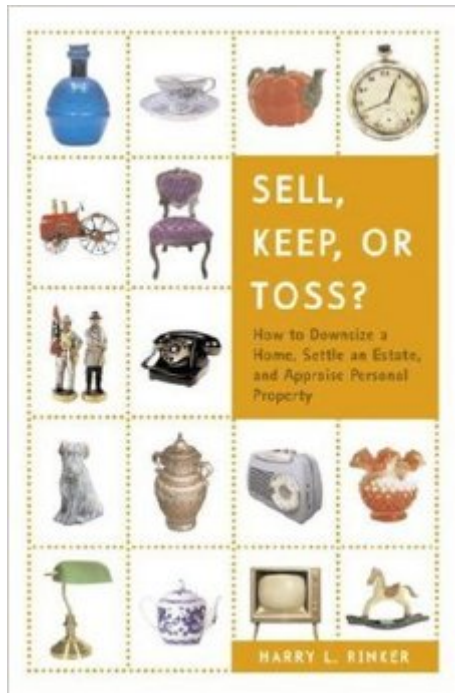


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# Sell, Keep, Or Toss?: How To Downsize A Home, Settle An Estate, And Appraise Personal Property



## Synopsis

Sell, Keep, or Toss is a unique guide to dealing with personal property during life's transitions. Whether downsizing to a smaller home or dispersing the contents of a loved one's estate, collectibles expert and professional appraiser Harry Rinker helps to simplify the complicated personal, familial, and financial decisions involved in clearing out a house. With practical, down-to-earth advice, Rinker shows how to determine what to Sell, Keep or Toss, and guides you through the intricacies of how to do it, including how to:

- Pass treasured mementos to future generations
- Recognize valuable collections
- Find reputable appraisers and auctioneers
- Get a tax benefit from donating unwanted items
- Maximize the profit on items sold

## Book Information

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## Customer Reviews

This book will help you cut the stress of downsizing your life or settling an estate in half or more with its no-nonsense, clearly defined step-by-step suggestions for organizing, evaluating and dispensing property. Legal, tax and other tips highlighted throughout, as well as useful anecdotes of mistakes made and how to avoid them. Learn how, when and where to sell everything, and explore options for what's left. (Who knew you could sell natural fiber to scrapyards?) I love that he provides questions to qualify the many professionals you may need to hire to ensure that they're working for you. Also his advice on how to navigate the sea of outstretched hands that suddenly appear is most helpful, especially for those who tend to cave to guilt. Estate sales, auctions, swap meets, consignment shops, garage sales and much more are discussed by an obviously discerning insider. I never saw Inspector Collector on HGTV, so am not familiar with Rinker beyond this book,

but I am from the PA Dutch country near where he's located and do appreciate getting what I pay for. I would recommend Sell, Keep or Toss to anyone who whether by choice or circumstance is facing a transition that requires unloading personal property.

This book was very helpful when deciding how to downsize for my parents. The book is organized well and gives tips to consider when the task is overwhelming. The book includes checklists, time frames for disposing items, facts that executors need to know, pricing guidelines, estate sale information, laws, etc. This book was easy to follow and made my executor role much easier.

This book is SOOO worth the money. Even if you don't need to settle an estate immediately, it gives you references for places you can research and how to come up with realistic valuations. The advice is invaluable for estate planning. For those unlucky people designated as executors, it gives a realistic road map of how to proceed in settling an estate. For those people wanting to specify how to direct their estate, there is valuable advice for them also.

I have to admit I am a bit shocked by some of the critical reviews. This book is a crash course in how to clean out a house top to bottom while being mindful of what is valuable or potentially valuable over what should be recycled or donated. The author takes a realistic straight forward approach and gives numerous suggestions on how to unload an estate or downsize. He gives suggestions on how to handle a large estate over a small home. There are tips to maximize your profits at yard sales. When to hire auction houses or estate sale companies. Yes, some of the information presented may be common sense but I found many ideas in the book creative and a worthwhile consideration. Anyone with knowledge of selling used items knows "Something is only worth what someone else is willing to pay for it." I think the author does a fantastic job of setting up realistic expectations for sorting through a lifetime of items. I read this book cover to cover and found it a much more enjoyable read than I expected.

Got this book because my stepmom is moving to Assisted Living and we need to start clearing out her stuff and sell the house. This is a terrific book. Not only good advice, but a list of resources. He tells it like it is, and gives you several plans of action, and puts to rest many myths about how much stuff is worth. I don't think you'll look at your own stuff in the same way, after reading this book. Definitely worth the price.

A book that addressed the very concerns I had about getting rid of collectibles and such. I have underlined important facts and refer to it as I go through a house of many items which I want to decide about as far as selling, keeping or tossing. It is not a book of fluff in order to sell a book but a book of important information that is not easily found elsewhere.

This is the book I should have bought to start with. It's an excellent outline of options for disposing of "stuff" that is no longer wanted, whether yours or part of an estate. I think his timetables are optimistic, and he admits as much -- simply exploring some of the alternatives, like local auctions, can take most of the time in a deadline-shortened timeframe. But after working through one estate recently (not completely done) and anticipating at least one more, I found his process to be logical, well-explained and accompanied by a lot of helpful resource suggestions.

I purchase this book to help me decide what to do with items I have collected or been passed down thru the years. I like the book very much. The book has helped me realize that an item's value is not solely determined by a dollar amount. The book has helped me think clearly about what to do and how to go about getting rid of things I collected.

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